



COURSE TITLE : **ORGANIZATIONAL BEHAVIOR**

COURSE NUMBER : MGT 220

CREDITS : 3

PREREQUISITE : MGT 110

ECTS CREDITS : 6

OFFERED : FALL & SPRING

SEMESTER HOURS : 45

COURSE DESCRIPTION & OBJECTIVES :

Upon completion of this course, a student will be able to demonstrate an understanding of the theories and applications of organizational behavior having gained insight into what makes an organization function. The student will begin to know the human beings who design organizations and work within them. The course provides keys to help students understand why some organizations work more effectively than others.

INSTRUCTIONAL METHODOLOGY :

The course is developed through class discussions, case studies, o,-class exercises, questionnaires, videos & simulations. Students are expected to thoroughly read text materials and participate in class discussion. Will be covered in class :

- The Individual -Introduction : What is OB ?
- Personality & emotions – implications for managers
- he Group understanding work teams
- Barriers to effective communication
- Power & Politics
- Conflict & negotiation
- The Organization Structure
- work design & technology ; Human Resource practices – performance evaluations
- union/management interface ; international HR practices
- Organizational Dynamics
- managing change/stimulating innovation
- managing stress

TEXT : ***Organizational Behavior***, Robbins & Judge, Pearson, 14th Edition, 2010

EVALUATION :

The final grade will be made up of class participation (10%), case studies, quizzes, presentations (40%), a mid-term test (20%) and the final examination (30%).